

## Dan Altman

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Georgia State University 2017-Present  
Assistant Professor of Political Science

### Education

Massachusetts Institute of Technology 2015  
PhD in Political Science (International Relations)

Brown University 2008  
BA in International Relations with Honors, *magna cum laude*, *Phi Beta Kappa*

### Fellowships

Harvard Kennedy School – Belfer Center (Postdoctoral Fellow) 2016-2017

Dartmouth College – Dickey Center (Postdoctoral Fellow) 2015-2016

Stanford University – CISAC (Predoctoral Fellow) 2013-2015

### Peer-Reviewed Publications

“The Evolution of Territorial Conquest after 1945 and the Limits of the Territorial Integrity Norm,” *International Organization*, Vol. 74, No. 3 (2020), pp. 490-522.

“Advancing without Attacking: The Strategic Game around the Use of Force,” *Security Studies*, Vol. 27, No. 1 (2018), pp. 58-88.

“By Fait Accompli, Not Coercion: How States Wrest Territory from Their Adversaries,” *International Studies Quarterly*, Vol. 61, No. 4 (2017), pp. 881-891.

“Red Lines in Nuclear Nonproliferation” (with Nicholas Miller), *The Nonproliferation Review*, Vol. 24, No. 3-4 (2017), pp. 315-342.

“The Strategist’s Curse: A Theory of False Optimism as a Cause of War” *Security Studies*, Vol. 24, No. 2 (2015), pp. 284-315.

### Work in Progress

*Territorial Conquest in the Modern World*

### *Red Lines in International Politics*

“The Causes of Modern Conquest” (with Melissa Lee), under review

“Red Lines: Enforcement, Declaration, and Ambiguity in the Cuban Missile Crisis,” under review

“The Puzzle of Compellence Failure: How Psychology Explains Resistance to Threats” (with Kathleen Powers)

“Do States Signal Resolve by Sinking Costs or Downpaying Costs?” (with Kai Quek)

### Non-Refereed Publications

“The Future of Territorial Conquest,” *Foreign Affairs*, forthcoming.

“What the History of Modern Conquest Tells Us about China and India’s Border Crisis,” War on the Rocks, July 9, 2020.

Review of *Coercion, Survival, and War*,  
H-Diplo International Security Studies Forum, May 22, 2017.

“How to Sell Arms to Taiwan,”  
*The Diplomat*, November 2, 2016.

“Modern Conquest: Land Grabs Are on the Rise,”  
*Foreign Affairs* Infographic (in collaboration with *Foreign Affairs*), July 20, 2016.

“The Long History of ‘Green Men’ Tactics – And How They Were Defeated,”  
War on the Rocks, March 17, 2016.

“Is Crimea Obama’s Fault? Why Deterrence Failed in Crimea,”  
*Huffington Post*, March 18, 2014.

### Awards

Dean’s Early Career Award (\$3,000), GSU College of Arts and Sciences, 2021.

Emerging Scholars Global Policy Prize (\$10,000), Perry World House, 2020.

### Grants

Nuclear Security Course Development Grant (\$50,000), Stanton Foundation, 2019.

## Conference Papers and Invited Talks

- “The Puzzle of Compellence Failure: How Psychology Explains Resistance to Threats,” ISA 2021.
- “Do States Signal Resolve by Sinking Costs or Downpaying Costs?,” ISA 2021.
- “The Causes of Modern Conquest,” ISA 2021.
- “The Puzzle of Compellence Failure: How Psychology Explains Resistance to Threats,” Peace Science, November 2020.
- “The Evolution of Territorial Conquest after 1945 and the Limits of the Territorial Integrity Norm,” Emory University, November 2020.
- “The Fait Accompli: Concept, History, Trends, and Lessons for a Rising China,” Defense Intelligence Agency (JMITC), October 2020
- “The Puzzle of Coercion Failure: How Psychology Explains Resistance to Threats,” George Washington University, September 2020
- “The Puzzle of Coercion Failure: How Psychology Explains Resistance to Threats,” APSA 2020
- “The Causes of Modern Conquest,” ISA 2020 (canceled – pandemic)
- “The Puzzle of Coercion Failure: How Psychology Explains Resistance to Threats,” ISA 2020 (canceled – pandemic)
- “The Evolution of Territorial Conquest after 1945 and the Limits of the Norm of Territorial Integrity,” ISSS-IS 2019
- “Red Lines: Declaration, Enforcement, and Ambiguity in the Cuban Missile Crisis,” ISSS-IS 2019
- “Trump, Putin, and the Future of the Territorial Integrity Norm,” Roundtable, ISSS-IS 2019
- “The Causes of Modern Conquest,” APSA 2019
- “The Puzzle of Coercion Failure: How Psychology Explains Resistance to Threats,” APSA 2019
- “Is the Fait Accompli the Primary Challenge for Deterrence in the 21<sup>st</sup> Century?” Marine Corps University Symposium, January 17, 2019
- “Is the Fait Accompli the Primary Challenge for Deterrence in the 21<sup>st</sup> Century?” U.S. Strategic Command Academic Alliance Speaker Series, December 12, 2018
- “Red Lines: Declaration, Ambiguity, and Enforcement in the Cuban Missile Crisis,” APSA 2018
- “The Evolution of Territorial Conquest,” Dickey Center (Dartmouth), May, 2018
- “The Evolution of Territorial Conquest,” ISA 2018
- “The Fait Accompli in the 21<sup>st</sup> Century International Security Landscape: From Crimea to Doklam to the Spratly Islands,” Stimson Center, October 19, 2017
- “The Evolution of Territorial Conquest,” ISA-Brown Workshop on New Frontiers in Norms, March 17, 2017
- “The Evolution of Territorial Conquest,” ISA 2017
- “Red Lines in Nuclear Nonproliferation,” ISA 2016
- “The Fait Accompli in Interstate Crises: Land Grabs from 1918 to 2014,” ISA 2016
- “Advancing without Attacking: The Non-Use of Force in Crisis Strategy,” APSA 2015
- “Red Lines or Red Bands: The Role of Ambiguity in Deterrence,” Presentation at the United States Strategic Command, Omaha, March 31, 2015
- “Red Lines and Faits Accomplis in Interstate Coercion and Crisis,” Stanton Nuclear Security Conference, Washington, D.C., October, 2013
- “Red Lines and Faits Accomplis in Interstate Coercion and Crisis,” CISAC Social Science Seminar, Stanford, October, 2013
- “Red Lines and the Fait Accompli: A Theory of Bargaining, Coercion, and Crisis among Nations,” ISA, 2013

“Why Not Fight and Trade? Dissecting the Logic of the Opportunity Cost Mechanism,” ISA, 2013

“Why Not Fight and Trade? Dissecting the Logic of the Opportunity Cost Mechanism,” NPSA, 2012

“The Strategist’s Curse: A Theory of False Optimism as a Cause of War,” APSA, 2012

“The Strategist’s Curse: A Theory of False Optimism as a Cause of War,” ISA, 2012

“Red Lines in Coercive Nonproliferation,” CSIS Project on Nuclear Issues Annual Conference, Washington, D.C., July, 2011

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